

# Medical Affairs Manager



**Location:** Atlanta, GA

**Reports to:** Chief Scientific & Innovation Officer

**Status:** Full-time

## About the Company

BioCircuit Technologies is a medical device company developing and commercializing novel devices for the surgical repair of nerves and other soft tissues.

## Position Overview

The Medical Affairs Manager will advance BioCircuit Technologies' mission to deliver next-generation devices for repair of nerves and other tissues. The person in this role will act as a scientific expert, contributing to clinical education, product outreach, publication planning, and supporting our relationships with Key Opinion Leaders (KOLs).

## KEY RESPONSIBILITIES

### Scientific Engagement & Education

- Travel 1 to 4 times per month to surgeon society meetings, scientific conferences, journal clubs, educational workshops, and similar events to represent BioCircuit Technologies and support product adoption.
- Develop and deliver educational and training materials for internal staff, distributor partners, and surgeon customers, focusing on advanced nerve repair techniques and device applications involving Nerve Tape® and other company products.
- Facilitate hands-on product training content, webinars, and workshops, empowering clinicians with knowledge on sutureless nerve repair solutions.
- Peer-to-peer professional discussions of appropriate applications of the product.

### Scientific Communications & Publications

- Contribute to medical writing, including preparation and editing of journal publications, white papers, abstracts, clinical protocols, and scientific presentations regarding nerve and tissue repair devices.
- Support the creation and review of scientific marketing materials, translating complex clinical outcomes and product data for varying audiences, including surgeons, healthcare administrators, and sales teams.
- Interface with cross-functional teams in the collection and dissemination of published clinical data demonstrating product efficacy and safety.

### Customer & KOL Engagement

- Establish and nurture relationships with current and potential surgeon customers via phone/video calls, in-person site visits, and advisory boards, promoting BioCircuit's portfolio of nerve repair products.
- Engage actively with Key Opinion Leaders in nerve surgery to support clinical collaborations, investigator-initiated studies, and strategic partnerships.
- Serve as a trusted resource for clinicians during case consultations and product evaluations.
- Help to coordinate the Company's various levels of interaction with KOLs and other healthcare professionals, supporting a unified professional and targeted approach from the broader organization.

### Cross-Functional Collaboration

- Collaborate with product development, marketing, regulatory, and sales to ensure clinical accuracy, regulatory compliance, and alignment of scientific messaging supporting product launches and adoption.
- Assist with clinical testing support, contributing input on device usage, patient outcomes, and protocol development involving nerve repair indications.
- Provide actionable medical insights to shape internal strategy and build BioCircuit's leadership in nerve repair innovations.

## QUALIFICATIONS

- Advanced degree in life sciences, biomedical engineering, medicine, or related field (MD, PhD, or equivalent preferred).
- 2+ years experience in medical affairs, clinical research or clinical education within the medical device industry, ideally with soft tissue or nerve repair focus.
- Demonstrated expertise in medical writing, scientific material development, and surgeon engagement.
- Excellent oral and written communication, with the ability to translate complex scientific concepts for diverse audiences.

- Willingness and ability to travel frequently (approximately 25–40%).
- Deep understanding of surgical workflows in peripheral nerve repair, microsurgery, or related specialties is highly desirable.

#### **Skills and Attributes**

- Strong understanding of scientific/clinical research and ability to learn and disseminate published data supporting Nerve Tape and other products
- Proactive and assertive engagement of current and potential surgeon customers
- Ability to interface with surgeons at scientific and social programming events
- Ability to organize, manage, and prioritize multiple scientific projects in a fast-paced setting
- Enthusiastic collaborator committed to advancing BioCircuit's mission to improve patient care through precision-made devices
- Writing, statistical, and clinical contribution to research publications

#### **Contact Information**

If you are interested in this position, please send your resume and cover letter to [jobs@biocircuit.com](mailto:jobs@biocircuit.com)